

## PRESS RELEASE

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### FIRST SPAGOBI INTEGRATOR PARTNER IN LATIN AMERICA

***Engineering and Konsultex, both already headquartered in Sao Paulo do Brazil, sign a partnership agreement to spread the open source platform SpagoBI in Latin America.***

**Rome (Italy) and Sao Paulo (Brazil), November 4<sup>th</sup>, 2009** – Engineering has signed an industrial partnership agreement with Konsultex, a systems integration and consulting organization, headquartered in Sao Paulo, SP (Brazil), in order to foster the adoption of Engineering's open source solutions, now widely used at the international level.

The commercial agreement aims at the integration and support of the open source platform SpagoBI within the business intelligence projects which are developed by Konsultex in Latin America.

Konsultex is member of the international **OW2** Consortium ([www.ow2.org](http://www.ow2.org)), of which Engineering is co-founder and strategic member. Through its projects forge, the OW2 Consortium guarantees the independent sustainability of the open source model over time, on which SpagoBI is based.

*“This partnership increases Engineering's presence in Brazil, where it was already present through its branch offices in Sao Paulo”* said Gabriele Ruffatti, Engineering's Architectures and Consulting Director. *“It gives us the opportunity to better support people who use SpagoBI in the development of their own projects in Brazil, offering them our support services, provided in local language as well. SpagoBI development model requires a tight collaboration with selected partners, which must follow a specific training program and must demonstrate they have gained experience in the integration of the platform. They must be able to supply support services, which are continuously guaranteed by a collaboration agreement between them and the project team, which develops the solution and improves its reliability over time”.*

**Engineering Group** is the major Italian supplier of IT services with more than 6,000 people and several offices in Europe and overseas. In Brazil, the Group operates on the telecom and automotive market through its subsidiary Engineering do Brasil, headquartered in Sao Paulo, SP. Engineering is a global leader provider of open source solutions, such as the SpagoWorld Initiative, including SpagoBI, Spagic, Spago4Q and Spago open source projects. [www.eng.it](http://www.eng.it) [www.spagoworld.org](http://www.spagoworld.org)

**Konsultex** is a systems integration and consulting organization specialized in project management and related business systems, focusing on Business Intelligence, Business Process Management, ERP and CRM systems. Relying on its experience acquired in Brazil and Argentina since 1989, Konsultex offers analysis, implementation, customization, training and support services, based on open source solutions, through its team of technical and business consultants. [www.konsultex.com.br](http://www.konsultex.com.br)

**SpagoBI** is the free open source platform for the development of innovative and customizable business intelligence solutions. It satisfies all traditional requirements (reporting, multidimensional analysis, maps, dashboards, data mining, ETL), offering original solutions in several domains, such as the Location Intelligence, the free enquiry, KPIs as well as the collaboration and information enrichment through interaction with the end-users. Designed and realized by Engineering, SpagoBI is part of the software stack managed by the international OW2 Consortium, fostering professional open source enterprise solutions. [www.spagobi.org](http://www.spagobi.org)

#### **About OW2**

Founded in January 2007, OW2 is an independent industry community dedicated to developing open source code middleware and to fostering a vibrant community and business ecosystem. The OW2 Consortium hosts some one hundred technology Projects, including Acceleo, ASM, Bonita, eXo Platform, Funambol, JOnAS, Lomboz, Orbeon Forms, SpagoBI and Xwiki. Visit [www.ow2.org](http://www.ow2.org).



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### **SpagoBI project**

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